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NORTH DAKOTA ASSOCIATION  
**NDANO**  
OF NONPROFIT ORGANIZATIONS

2016  
NONPROFIT  
LEADERSHIP  
CONFERENCE

JUNE 1-2  
BISMARCK, ND

# WEDNESDAY, JUNE 1

## 8:30 a.m. Preconference Workshop

*Online & On Fire: How to Supercharge & Streamline Your Online Presence*  
Jay Wilkinson, Firespring

## 10:00 a.m. Exhibit Hall Opens

## 12:00 p.m. Welcome Luncheon

*2016 Awards Celebration: Recognizing Nonprofit Excellence in North Dakota*

*All Weather Fundraising: How to be Financially Stable in a Boom and Bust Economy*  
Kim Klein, Klein & Roth Consulting

## 1:30 p.m. Exhibit Exploration & Break

## 2:00 p.m. Concurrent Sessions

*Donor Cultivation: What It Is & What It Is Not*  
Kim Klein, Klein & Roth Consulting

*Online Tools that Help Nonprofits Learn, Listen & Engage*  
Jay Wilkinson, Firespring

## KEYNOTE SPEAKER



**Kim Klein**, renowned fundraising professional from the Klein and Roth Consulting Firm, is an internationally-known trainer, speaker and author, respected for her ability to deliver information in a practical, down-

to-earth and humorous way. She has a wide range of nonprofit experience, having worked as staff and as a volunteer and a board member.

Kim is the author of five books and has provided training and consultation in all 50 United States and 22 other countries. She is a lecturer at the School of Social Welfare at the University of California, Berkeley, and has served as guest faculty at the Haas School of Business at UC Berkeley and Concordia University in Montreal. Kim co-founded the *Grassroots Fundraising Journal* in 1981 and was its publisher for 25 years.

*Leveraging Talent in a Nonprofit Environment*  
Dawn Greuel, SPHR, SHRM-SCP, Lutheran Social Services of North Dakota

## 3:00 p.m. Exhibit Exploration & Break

## 3:30 p.m. Concurrent Sessions

*How Small Groups Can Raise Big Money*  
Kim Klein, Klein & Roth Consulting

*It's That Easy: Streamlining Compliance to Ensure More Time for Your Mission*  
Kristie Rants and Thomas Woodby, Eide Bailly

*Generational Differences in the Workplace: The ABCs of XY & Zs*  
Dr. Karel Sovak, University of Mary

## 4:30 p.m. Closing Reception with Exhibitors

# THURSDAY, JUNE 2

## 8:00 a.m. Great Conversations: Guided Breakfast Chats

## 9:00 a.m. Morning Plenary

*NDANO Annual Meeting: Looking Forward*

*Stand for North Dakota Nonprofits*

Tim Eissinger, Anne Carlsen Center; Dan Madler, Beyond Shelter Inc.; Murray Sagsveen, JD; and Jim Yockim, James Yockim Resources LLC

## 10:15 a.m. Networking Break

## 10:30 a.m. Concurrent Sessions

*Tales from the State Capitol: Insights from Insiders*  
Josh Askvig, AARP; Rae Ann Kelsch, RA Kelsch Consulting; and Jack McDonald, JD, Wheeler Wolf Law Firm

*Powering Up Nonprofit Impact through Technology*  
Jodi Buchholz, DFC Consultants; Kresha Wiest, Anne Carlsen Center; Sara Turner, Dickinson Parks and Recreation; and Clarence Sitter, Theodore Roosevelt Medora Foundation

*Trending Legal Issues for Nonprofits*

Murray Sagsveen, JD, Western ND Synod of ELCA, and Troy Seibel, JD, N.D. Department of Labor and Human Rights

## 11:30 p.m. Closing Luncheon

*Successfully Engaging Foundations: Perspectives from Program Officers*

Avi Viswanathan, Bush Foundation; Justin Forde, Midco Foundation; and Diane Benjamin, Otto Bremer Foundation

## SPONSOR & EXHIBITOR OPPORTUNITIES

The Nonprofit Leadership Conference provides an excellent venue to share information about your programs, projects, products and services to nonprofit leaders as a sponsor and/or exhibitor. The deadline is May 10. Learn more at [www.ndano.org](http://www.ndano.org).

## REGISTER TODAY

Conference registration includes all educational sessions and the exhibit hall, along with two lunches, one breakfast and one reception. Register online at [www.ndano.org](http://www.ndano.org).

## MEMBERS-ONLY SUPER SAVER DEAL

FULL CONFERENCE	SUPER SAVER BY APRIL 15
First NDANO Member Registrant	\$120
Each Additional Registrant from Member Nonprofit	\$70

## REGISTRATION FEES

FULL CONFERENCE	EARLY BIRD BY MAY 10	STANDARD AFTER MAY 10
NDANO or AFP Members	\$125	\$175
Nonmembers	\$200	\$250

PRECONFERENCE WORKSHOP	WITH FULL CONFERENCE	WORKSHOP ONLY
NDANO or AFP Members	\$10	\$30
Nonmembers	\$30	\$50

## CONFERENCE HOTEL

Ramada Hotel, 1400 E Interchange Ave, Bismarck 701-258-7000  
\$99 plus tax for double until May 10

## FOR MORE INFORMATION

701-258-9101 (Bismarck) or 888-396-3266  
[info@ndano.org](mailto:info@ndano.org)